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Real IT Certification Exam Study materials/Braindumps

Exam : **C_TS462_2021**

Title : SAP Certified Application
Associate - SAP S/4HANA Sales
2021

Vendor : SAP

Version : DEMO

NO.1 Which of the following settings are required to be able to deliver a product? Note: There are 2 correct answers to this question.

- A. You need to set the Schedule Lines Allowed indicator in the item category.
- B. You need to set up the item category as relevant for delivery-related billing.
- C. You need to set up copying control in Logistics Execution System for the item category.
- D. You need to set the Item Relevant for Delivery indicator in the item category.

Answer: A,B

NO.2 What can you configure in a billing type? Note: There are 2 correct answers to this question.

- A. Default delivery type for billing
- B. Reference mandatory indicator
- C. Item number increment
- D. Billing type for cancellation

Answer: C,D

NO.3 For which type of outline agreement do you determine the material from the item category?

- A. Quantity contract
- B. Value contract
- C. Condition contract
- D. Scheduling agreement

Answer: B

NO.4 How does the system determine the warehouse number in an order-to-cash process?

- A. It is linked to a combination of plant and storage location.
- B. It is linked to a combination of plant and shipping point.
- C. It is linked to a combination of sales area and plant.
- D. It is linked to a combination of plant and distribution channel.

Answer: A

NO.5 When you create a sales order with reference to a quotation, you want to ensure the entire quotation is always included in the order. Where do you make this setting?

- A. Order type
- B. Order item category
- C. Copying control
- D. Quotation type

Answer: C

NO.6 When performing backorder processing, which confirmation strategies can you select? Note: There are 3 correct answers to this question.

- A. Gain
- B. Redistribute
- C. Drop
- D. Obtain

E. Fill

Answer: A,B,E

NO.7 The delivering plant should be determined automatically for a sales order item. Which master data sources can be used to achieve this? Note: There are 3 correct answers to this question.

- A.** Customer material info record
- B.** Material determination
- C.** Ship-to party
- D.** Sold-to party
- E.** Material master

Answer: A,C,E

NO.8 Which documents can only be created with reference to a billing document? Note: There are 2 correct answers to this question.

- A.** Debit memo request
- B.** Invoice cancellation
- C.** Returns order
- D.** Invoice correction request

Answer: B,D